



**common
impact**

Measuring the Impact of your Skills-based Program

Being able to measure the impact of your skills-based volunteer program – on your company, your employees and your nonprofit partners – is critical to delivering the win-win-win benefits resident in pro bono.

Below is a framework to help you start thinking about how to approach measurement, what you can measure, and a few key methods and metrics that Common Impact has turned to when building a successful skills-based program.

This is just the tip of the iceberg – your pro bono dashboard needs to be customized to align with your specific business and community goals. For more information and support on measuring your program, please reach out to [Common Impact](#)





Functional Skills
Leadership Talents

What can you measure?

- ⇒ **Functional Skill Development**
Measure an employee's progress on a specific hard skill, such as application development, project management or LEAN operations
- ⇒ **Leadership and Soft Skill Development**
Measure an employee's progress on critical leadership skills such as navigating complexities, influencing and client focus
- ⇒ **Promotion Rates**
Measure how your pro bono program is developing your leadership bench by identifying promotion rates of participants

A few methods and metrics:

- Pre and post project employee self-assessment surveys
- Pre and post project manager assessments (interviews or surveys)
- Post project nonprofit client interviews
- Traditional performance assessments (360 reviews, individual goals related to KPIs)

See more about approaching pro bono with a talent development lens in Common Impact's [Talent Development Toolkit](#).



Employee Engagement,
Retention and Happiness

What can you measure?

- ⇒ **Engagement**
Measure an employee's engagement with your company, their colleagues and their community
- ⇒ **Retention**
Measure the impact your pro bono program has on your retention rates
- ⇒ **Loyalty**
Measure how connected employees are to your company and your brand

A few methods and metrics:

- Outputs (# of volunteer hours, dollar value of volunteer hours)
- [Pre](#) and [post project](#) employee surveys
- Participation in extra-curricular company based activities
- Inclusion in annual employee engagement surveys (e.g. [Gallup](#) or [Towers Watson](#))
- [Net Promoter Score](#)

Check out a sample [Program Impact Report](#) showcases employee engagement benefits.



Measureable
Impact on Your
Community

What can you measure?

- ⇒ **Nonprofit Effectiveness**
Measure the increase in a nonprofit's ability to deliver on its mission as a result of your pro bono support
- ⇒ **Nonprofit Relationship Development**
Measure the benefits to deepening your relationship with your nonprofit partner
- ⇒ **Issue area impact**
Measure how your pro bono support on a specific issue area, across multiple organizations, has impacted that issue

A few methods and metrics:

- Market value of project deliverable
- Nonprofit staff hours redirected from project challenge to program delivery
- Longitudinal nonprofit interviews (3 months, 6 months, 1 year [post-project](#))
- Overall company outcomes for nonprofit partner pre and post pro bono engagement
- Issue area metrics (e.g. graduation rates, affordable housing units) tied to capacity & efficiency